



THE MACOMB GROUP
BUILT TO SAY *YES*[™]



***GAS DISTRIBUTION
UTILITIES DIVISION***

GAS DISTRIBUTION SOLUTIONS

The Macomb Group delivers industry-leading products and customized solutions for the downstream gas utility sector, focusing on operational efficiency to reduce costs. Our services, including Vendor-Managed Inventory (VMI) and customized integration models, optimize procurement and reallocate resources, driving business growth.

The Macomb Group Gas Utility Division offers a range of cost-saving services, including:

Dedicated Quotations/Yearly Contracts: Annual contracts with fixed pricing guarantee predictable costs, simplify procurement with transparent quotations, prioritize service for utility companies, cultivate stronger supplier-utility relationships, and mitigate risks through protective terms and conditions.

Vendor Managed Inventory (VMI): Our innovative VMI program is designed to save utilities valuable time and money. By efficiently managing and replenishing customer inventory, we help reduce costs and streamline storeroom operations, all with the support of a dedicated VMI manager.

Valve Automation and Modification Services:

We provide a comprehensive range of standard and customizable valve automation and modification solutions. With an extensive inventory of top brands and accessories, our expertise ensures tailored solutions and superior service, solidifying our industry-leading reputation.

Leveraging Strategic Alliances for Premium Access to Specialized Gas Pipe, Valves, and Fittings:

The Macomb Group's strategic partnerships with premier manufacturers provide access to an extensive inventory of pipe, valves, and fittings specifically tailored for the Gas Distribution sector. Our industry-leading suppliers include:



GAS DISTRIBUTION UTILITIES DIVISION | GAS@MACOMBGROUP.COM | P: 888.756.4110



BUILT TO SAY YES 24/7 AFTER HOURS EMERGENCY: 586.693.6236 | MACOMBGROUP.COM

COMPETITIVE ADVANTAGES

The Macomb Group excels in delivering services specifically tailored to optimize your operations. Our integrated supply chain solutions do more than just enhance efficiency and financial performance; they drive results. Embrace the benefits of collaborating with a proven industry leader committed to your success and built to say **YES**.

Partnering with The Macomb Group provides many advantages including the following:

Integrated Supply Chain Solutions: The Macomb Group designs its material management systems to enhance your utility's financial performance and boost free cash flow (FCF), aiming to achieve greater efficiency and profitability through streamlined processes.

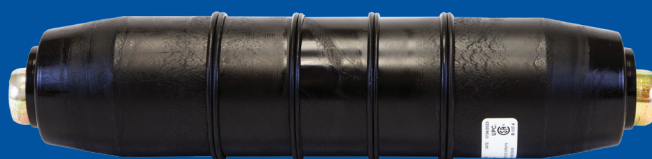
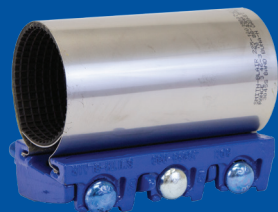
Expert Support 24/7: We're here for you around the clock. From emergency storm responses to specialized technical expertise in valve actuation and locally available gas distribution products, our team is ready to meet your needs whenever and wherever they arise.

Engineered Solutions: Collaborating closely with your engineers, operators, and supply chain managers, we develop customized solutions tailored to meet your specific operational requirements. Our hands-on approach ensures you get the exact solutions you need.

Quality Assurance: Our commitment to quality is unwavering. We offer only the highest-quality products from industry leading manufacturers, meticulously crafted for reliability and durability. Trust The Macomb Group to deliver the best products and solutions to keep your utility operations running smoothly.

Strong supplier relationships ensure prompt delivery of a diverse range of products, including:

- Polyethylene (PE) Pipe and Fittings
- Carbon Steel (CS) Pipe and Fittings
- PRITEC Coated Pipe
- Meter Bars
- Malleable Iron and Pipe Nipples
- Trunnion Ball Valves
- Weld Fitting and Flanges
- Repair Clamps
- Stab Fittings
- Risers



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BUILT TO SAY YES

OUR COMMITMENT TO YOU

The merger of Deacon Industrial Supply Company and The Macomb Group represents a significant leap forward for our customers in the gas utility industry.

Our combined strengths deliver unparalleled benefits. With top-tier products and seamless supply chain solutions, we are dedicated to saving time and operating costs in both regular and emergency situations.

Our efficient procurement processes empower customers to focus on business growth, while our expert support team stands ready 24/7 for swift response in any emergency.

We offer tailored solutions that precisely align with your operational needs, backed by our unwavering commitment to excellence. Partnering with leading providers with extensive inventories for the gas distribution sector ensures that our customers receive top-notch quality and reliability. We invite you to join us as a customer and experience working with a company that is built to say **YES!**



MACOMB GAS DIVISIONS



MIDSTREAM



UTILITY



BUILT TO SAY YES!